



# Wednesday, May 1<sup>st</sup>

## Central Jersey APICS presents:

# "Life Lessons for Kaizen"

Presented by: Richard (Rick) Donahoue, CSCP, CPIM

### **This Kaizen presentation will focus on the following aspects of an event:**

- 1) Overview of an approach to conducting an event
- 2) Who are the participants?
- 3) Real life example of an event facilitated for an injection molding company.

Although there are certain key concepts one should include in a Kaizen event there is no one correct way. Our goal is to introduce you to one approach to a Kaizen event. This approach may be consistent with how you are handling your events today or just another method to be added to your lean toolbox.

After hearing the real life event for those who may not be believers... the numbers will speak for themselves. For those who are avid practitioners this will merely reinforce your approach, outcomes and hopefully continue to motivate you in your journey. The presentation is geared to those starting their journey on lean and individuals who might be in the process of their journey.

### **Who should attend:**

- Anyone who is or who expects to be involved in the design or implementation of a Kaizen event
- Functional leaders who see a critical need for Kaizen
- Top managers who want to improve business performance

**The Hotel Somerset – 110 Davidson Avenue – Somerset, NJ 732 560-0500**

**5:30 – 6:15 Registration & Networking – Complimentary Wine & Beer**  
**6:15 – 7:00 Dinner & Discussion – Plated Dinner**  
**7:00 – 7:15 President's Welcome & Chapter Business & Speaker Introduction**  
**7:15 – 8:30 Presentation & Discussion**

**APICS Members: \$35; Non-members: \$40**

**Register at: [www.APICS-CJER.ORG](http://www.APICS-CJER.ORG)**



Rick Donahoue, CSCP, CPIM, is President of Donahoue & Company LLC a management consulting and training company. His company specializes in providing consulting services in supply chain optimization and operation excellence. He also provides training in most of the APICS sponsored materials (CSCP, CPIM, Operations and Materials Management, Lean, and Inventory Management) and develops customized training solutions. Prior to funding his own company a number of years ago, he worked for YORK International, Graham Architectural Products, Honeywell, and a division of Tyco International. He held a variety of positions in Operations Management, Materials Management, Marketing/Forecasting, and was a project team member for numerous ERP implementations.

Rick is past President of the Lancaster-York APICS chapter and has held a variety of support functions within the chapter. Currently serves on the Mid Atlantic District and previously held the positions of District Director and the Director of Education for the Mid-Atlantic District of APICS. Rick also serves APICS Headquarters in the capacity of Subject Matter Expert (SME) for the CPIM program. Rick has been involved with several conference room pilots such as CSCP (Certified Supply Chain Management) and several CPIM (Certified Production and Inventory Management) Modules and the Lean Enterprise workshop series. Rick is an APICS recognized Master Level Instructor in CPIM, CSCP and the Lean Enterprise programs. Rick is certified Black Belt in Lean Six Sigma from Villanova University

**AM Session: MRP & BOM | PM Session: DISTRIBUTION INVENTORY**  
**BOTH SESSIONS ARE PRACTICAL & HANDS ON WORKSHOPS**

---

In today's manufacturing environment, you encounter new challenges – expanding global competition, increasing customer requirements, increased supply chain integration, reduced response times and constant pressure on your margins. More importantly than ever, you need a strong Material Requirement Planning (MRP) system with accurate Bills of Materials (BOM) and you need to successfully manage your Distribution Inventories. These (2) ½ day seminars will provide the tools you need to answer these challenges and give your organization the edge that it needs.

---

**Date:** Tuesday, May 21, 2013

**Location:** Hotel Somerset, 110 Davidson Ave., Somerset, NJ, 08873 Tel.: (973) 239-4500

---

**Cost:** Entire day \$300.00 (Members), \$350.00 (Non-Members) - Student Guide Included  
½ day \$200.00 (Members), \$250.00 (Non-Members) - Student Guide Included

**Agenda:** 8:00 AM – 8:30 AM Continental Breakfast (provided)  
8:30 AM – 12:00 PM MRP & BOM

**Takeaways:**

- How MRP and BOM accuracy can reduce inventory investment while improving customer service
- How MRP and BOM can help the planning process freeing up the Planner to focus more on exceptions

12:00 PM – 1:00 PM Lunch (Not provided, restaurant on premises)

1:00 PM – 4:30 PM Distribution Inventory

**Takeaways:**

- How proper management of Distribution Inventory can make your business more competitive
- How to know when to let it go (disposition of inventory)

**\*Special Offer for Non-Members** – Register 3 or more and you pay the member rates!!!

**All registrations and payments must be submitted no later than April 30th**

**About the Speaker:** Mr. Jeff Bragar is a Supply Chain Management Professional, both as a practitioner and as an educator. He has held positions of increasing responsibility in Production Planning, Inventory Control, Project Management and ERP implementations for over 20 years. He has been teaching Operations and Supply Chain Management classes for the last 20 years. His current position at Sun Pharma is Associate Director, Materials Management with responsibility for Production Planning, Purchasing, Warehouse Operations, Dispensing and DEA activities. His educational credentials include a BS in Management from Montclair State College, an MBA from Fairleigh Dickinson University and both CPIM and CIRM designations from APICS. Jeff is an certified APICS Instructor at the "Master" level.

**Registration**

**To register, please do so on line at <http://www.apics-cjer.org> and click on Register Now – Seminar or Upcoming Events – Seminars. Feel free to call the instructor with any questions at 908-268-6460**

## Executive Message...

Your membership in APICS is an extraordinary advantage for your continued growth within any firm that manufactures, provides services, distributes or consults... pretty much all of us!! Wherever your career leads, your APICS membership will be an asset if you look a bit deeper into what is available.

## MONTHLY PROFESSIONAL DEVELOPMENT MEETINGS

Not enough members attend a local Professional Development Meetings. Fewer yet are aware of the other services available at the chapter level including seminars, workshops, joint meeting with other professional organizations, student chapters and career opportunities.

## CONTINUING EDUCATION

You have unique opportunity to keep your skill set sharp and up-to-date with continually expanding courseware including that is focused on material aligned with YOUR career path:

- APICS Customer-Focused Supply Chain Management APICS Principles of Operations Management
- APICS Introduction to Enterprise Resources Planning APICS Lean Enterprise Workshop Series
- APICS Global Sourcing Workshop Series APICS Inventory Control Workshop Series
- Theory of Constraints: Concepts and Principles Workshop Series

APICS is a universal and ever expanding educational society committed to providing opportunities for each member / practitioner to achieve their professional and personal goals. Perhaps some of the above would enhance your resume. How can we help you become all that you can be? Please call / email us and let us know!!

Success is an Attitude,

*Gary Pezzati*

Treasurer, Central Jersey Chapter

---

## ***APICS Central Jersey Chapter Education News***

The Central Jersey Chapter offers both Public supply chain management courses and Private courses tailored to the specific needs of individual companies. Day and evening classes are offered

If you are interested in holding CPIM Classes or the CFSCM at your company , please contact Arthur Shaffer at 908-403-2803, abshaffer@yahoo.com

**Education Schedule:** Public evening classes 6pm to 9pm

BSCM— Basics of Supply Chain	April 23,2013	10 classes	Started
MPR – Master Planning of Resources	Sep 17, 2013	8 classes	
DSP - Detailed Scheduling and Planning	Apr 08, 2013	8 classes	Started
ECO - Execution and Control of Operations	Jun 24 2013	9 classes	
SMR – Strategic Management of Resources	Sep 16, 2013	8 classes	
CFSPM Customer Focused Supply Chain Management	TBD		

All Public CPIM classes are held at The Hotel Somerset 110 Davidson Avenue Somerset, NJ 732-560-0500

**For a complete description of the classes or to register for a class, go to:**

<http://www.apics-cjer.org/Education.html>

---

## **2013 - 2014 Nominees' for CJER Board of Directors:**

- President: Tom Raimondi
- Executive Vice President: Bruce Paszinski
- Treasurer : Gary Pezzuti
- Secretary: John Taurozzi CPIM
- Vice President of Education: Art Shaffer CPIM
- Vice President of Membership: Alex Groves
- Vice President of Programs: Berni Kahle CPIM
- Vice President of Publicity : OPEN
- Vice President of Marketing: Mohamed Ebrahim
- Director of Education: Robert Russo CPIM
- Director of Arrangements: Bruce Paszinski
- Director of Employment: John Taurozzi
- Director of Programs : Jeff Bragar CPIM
- Director of E-Communications: OPEN
- Director of Student Affairs: Robert Russo
- Newsletter Editor: Luis Gil
- Member at Large: OPEN
- President's Advisory Council (PAC): OPEN

Central Jersey Chapter members who are interested in joining the Board should contact Tom Raimondi at TomRaimondi@berryplastics.com

**Permanent Placement**

**Interim Professionals**

**Executive Recruiting**

**Contract Employee**

**Summit Group Consultants, Inc.**

**Gary W. Pezzuti, Senior Partner**

**Phone (973) 875-3300**

**Fax (973) 875-3248**

**E-mail: garyp@nac.net**

## **APICS Education Classes & Workshops**

The *Central Jersey Chapter* offers APICS educational, certification classes and Workshops. CPIM, CSCP, Principles, Lean, Global Sourcing, Inventory Control, Cycling Counting, S&OP, and Theory of Constraints.

Customize a class/workshop from the **new** APICS Principles of Operation Management

Public classes are listed on our website.

Private class (days/evenings/weekends) are scheduled on request.

For more information, contact: Art Shaffer—

abshaffer@yahoo.com

Welcome New Members:

**Merk & Co.**

Neel Sheth

Ilene Healy

Elaine Mitchell

Kevin Kozimbo

Vincent Lieto

Lyse Demontigny

Celso Garcia

Tara Woskey

William Campbell

John Yakubic

Riaan Erwee

Jeanette Rivera Boria - LifeCell Inc

Ting Ge - Thales Avionics Inc.

Harpal Sidhu

Edward Mafoud

[www.APICS-CJER.org](http://www.APICS-CJER.org)

**Follow us on Twitter!**



**Like us on Facebook!**



**Join us on LinkedIn!**



509 Delaware Avenue  
Point Pleasant Beach NJ, 08742