

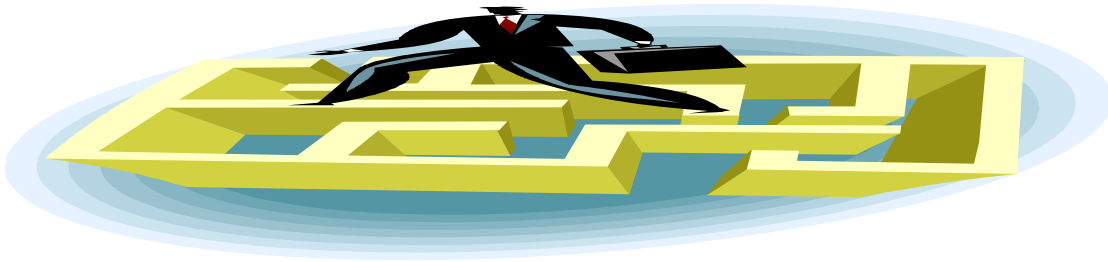


Wednesday, Feb 6th

Central Jersey APICS & ISM-NJ present:

Battling Supply Chain Complexity

Few would argue with the notion that supply chains are becoming more rather than less complex. This session defines the concept of complexity, identifies the reasons why supply chains become so complex, and presents a set of powerful ways to wage a battle against complexity--and win!



Pre-Dinner Forum: "A Job Search Discussion"

Facilitator: Gary Pezzuti – Placement Professional – Summit Group Consultants

- Marketing Techniques
- Resume Formats
- 30 Second Elevator Speech
- Another 80 / 20 Rule
- Asking Questions
- Answering Interview Questions
- The 70+, 5 and <30 Equation
- How To Handle The \$\$\$ Thing
- After The Interview

NOTE: THIS PRESENTATION CONTAINS NO SOLICITATION MATERIALS

The Hotel Somerset – 110 Davidson Avenue – Somerset, NJ 732 560-0500

- 4:30 – 5:30 Pre-Dinner Forum
- 5:15 – 6:00 Registration & Networking – Complimentary Wine & Beer
- 6:00 – 6:16 ISM-NJ Welcome & Business Update
- 6:15 – 7:00 Dinner & Discussion – Plated Dinner
- 7:00 – 7:15 APICS President's Welcome, Chapter Business & Speaker Introduction
- 7:15 – 8:30 Presentation & Discussion

APICS Members: \$35; Non-members: \$40 Register at: www.APICS-CJER.org



Robert J. Trent, Ph.D. is the chair of the management department at Lehigh University. He also serves as the co-director of the Center for Value Chain Research and as the supply chain management program director. He holds a B.S. degree in materials logistics management from Michigan State University, an M.B.A. degree from Wayne State University, and a Ph.D. in purchasing/operations management from Michigan State University.

Prior to his return to academia, Bob worked for the Chrysler Corporation. His industrial experience includes assignments in production scheduling; packaging engineering with new part packaging set-up responsibility and the purchase of nonproductive materials; distribution planning, and operations management at a regional aftermarket distribution facility. He has also worked on numerous special industry projects. Bob stays active with industry members through research projects, consulting, and training services. He has consulted with or provided training services to over 40

government agencies and corporations and has worked directly with companies on dozens of research visits.

Since arriving at Lehigh University Bob has been awarded the *Class of 1961 Professorship*, the *Eugene Mercy Professorship*, and the *George N. Beckwith Professorship*. Dr. Trent is also active with the ISM, serving for many years as the Professional Development Director of the NAPM of the Lehigh Valley. He recently served as a member of the national board of directors for APICS. He and his family reside in Lopatcong Township, New Jersey.

President's Message:

I am pleased to report a substantial increase in attendance to our monthly Professional Development Meeting (PDM). Your feedback is important to us.

You Asked for it...we responded !!!

Great topics, quality guest speakers and improved facilities continue to delight the members that are coming out month after month to attend our PDMS.

If you have not joined us for a PDM lately, add us to your calendar. You will be pleasantly surprised. Our next PDM is on February 6, 2013 along with ISM (Institute for Supply Management).

Please visit our website (www.APICS-CJER.org) for details and registration.

Hope to see you soon.

Tom Raimondi

CJER Chapter President.

APICS Central Jersey Chapter Education News

The Central Jersey Chapter offers both Public supply chain management courses and Private courses tailored to the specific needs of individual companies. Day and evening classes are offered

If you are interested in holding CPIM Classes or the CFSCM at your company , please contact Arthur Shaffer at 908-403-2803, abshaffer@yahoo.com

Education Schedule: Public evening classes 6pm to 9pm

BSCM – Basics of Supply Chain	Apr 09, 2013	10 classes	
MPR – Master Planning of Resources	Jan 28, 2013	8 classes	Registration deadline - Call Art ASAP
DSP – Detailed Scheduling and Planning	Apr 22, 2013	8 classes	
ECO - Execution and Control of Operations	Sep 17 2013	9 classes	
SMR – Strategic Management of Resources	Sep 16, 2013	8 classes	
CFSPM Customer Focused Supply Chain Management	TBD		

All Public CPIM classes are held at The Hotel Somerset – 110 Davidson Avenue – Somerset, NJ 732-560-0500

For a complete description of the classes or to register for a class, go to:

<http://www.apics-cjer.org/Education.html>

New Career Opportunities...(visit our website for the complete job list)

E0762 Replenishment Systems Manager—Responsible for delivering Inventory Management System strategy, process, configuration and tactical support to ensure performance and functionality to achieve the business objectives.

E0761 Purchasing Clerk - Responsible for providing support to the Purchasing Manager and the Purchasing Department. The Purchasing Clerk processes requisitions, purchase orders and formal bid requests.

E0760 Senior Director of Global Supply Chain Planning - Responsible for leading, developing and executing Supply Chain Planning resources and process for global product lines and divisions and optimizing global inventory.

E0759 Director of Global Supply Chain Planning - Responsible for developing, implementing and managing the Global Supply Chain Planning Process for manufacture and purchased items.

APICS Central Jersey Chapter is now offering CSCP Certification Classes

Take your career and organization in a new and exciting direction. Enhance your future, align your career goals, and distinguish yourself from the competition. In this challenging global marketplace, only the most well trained, well-educated supply chain and operational professionals are sought after by employers and valued by organizations. Join the 10,000+ supply chain professionals who have already earned their APICS CSCP designation.

The next class starts Saturday, Jan 26, 2013. Classes are 8 hours each on the following Saturdays:
Jan 26th, Feb 9th, Feb 16, Mar 2nd, Mar 16th and Apr 6th
For more information, contact: Art Shaffer—abshaffer@yahoo.com

Congratulations

To Sandy Balinas and Martha Zamora who each won a \$50.00 gift certificate for participating in our chapter survey.

Thank You

Thank you Joe Shedlawski, CPIM for his great presentation at our January 9th PDM. We had a great time networking and learning about S&OP: Beyond the Basics.



2012-13 CJER-APICS Board of Directors

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E-mail: garyp@nac.net

APICS Education Classes & Workshops

The **Central Jersey Chapter** offers APICS educational, certification classes and Workshops. CPIM, CSCP, Principles, Lean, Global Sourcing, Inventory Control, Cycling Counting, S&OP, and Theory of Constraints.

Customize a class/workshop from the **new** APICS Principles of Operation Management

Public classes are listed on our website.

Private class (days/evenings/weekends) are scheduled on request.

For more information, contact: Art Shaffer—abshaffer@yahoo.com

Welcome New Members

Kunal Shah	Unilever
John Mancuso	Pfizer Incorporated
Sumukhi Pyla	Johnson and Johnson
Sandra Orimilikwe	Lifecell Corporation
Katherine Mindish	Fastenal

Rutgers Student Chapter

Alice Ngumo
Mark Szytk

www.APICS-CJER.org

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