

Wednesday, April 3rd Central Jersey APICS presents:

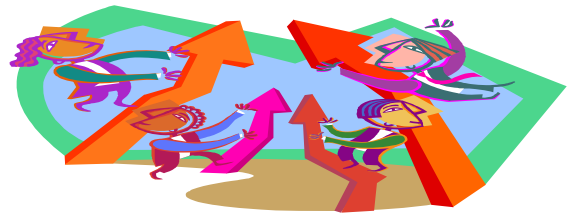
The 4 C's of Continual Improvement

Linda Trignano of Trignano Consulting, LLC

Do you find that every day is a challenge to produce more with less and requires a determination to continuously improve processes, quality and performance? Maximizing productivity must focus on time, resources and communications at all levels. Continuous improvement is the long-term approach that seeks to achieve incremental changes in processes in order to improve efficiency and quality. This focus on constantly improving can and should also be applied to a program of self-improvement.

During this talk, learn how to more effectively utilize and implement the 4 Cs of continual improvement to more effectively embrace and implement change:

- Communication
- Continuous Learning
- Collaboration
- Coaching



The Hotel Somerset – 110 Davidson Avenue – Somerset, NJ 732 560-0500

5:30 – 6:15	Registration & Networking – Complimentary Wine & Beer
6:15 – 7:00	Dinner & Discussion – Plated Dinner
7:00 – 7:15	President's Welcome & Chapter Business & Speaker Introduction
7:15 – 8:30	Presentation & Discussion

APICS Members: \$35; Non-members: \$40 Register at: www.APICS-CJER.ORG

Linda Trignano LLC has a diverse blend of corporate and entrepreneurial experience with broad expertise in career coaching, human resources, communications, sales and business development. She has over 25 years' experience in providing coaching and consulting to managers and teams for improved communications and increased productivity. She has extensive hands-on training, coaching and mentoring experience. Her experience includes work within industries such as telecommunications, pharmaceutical/

healthcare, finance, non-profit, municipal, and small business owners. Linda's expertise as a facilitator includes working with teams and individuals through times of change and corporate restructuring and she is effective in helping participants understand and adapt their communications style to leverage their strengths to achieve superior job performance. Skilled at observing organizational dynamics and resolving core issues with a high level of effectiveness, she coaches and develops managers in areas such as leadership, work performance, conflict resolution, team building, and change management. Linda is a professional speaker as well as a member of the American Society of Training & Development, the NJ Association of Women Business Owners (NJAWBO). She holds a MS in Management -



Training, from Montclair State University, a BA in Communications from Ramapo College, Human Resources Certification from Rutgers University, Project Management Certification from Stevens Institute of NJ, as well as a coaching degree from Coach University, CO. She can be reached at www.trignanoconsulting.com, 973-722-9961.

Two Half Day SEMINARS from the Central NJ APICS Inventory Control Workshop Series

AM Session: MRP & BOM | PM Session: DISTRIBUTION INVENTORY

BOTH SESSIONS ARE PRACTICAL & HANDS ON WORKSHOPS

In today's manufacturing environment, you encounter new challenges – expanding global competition, increasing customer requirements, increased supply chain integration, reduced response times and constant pressure on your margins. More importantly than ever, you need a strong Material Requirement Planning (MRP) system with accurate Bills of Materials (BOM) and you need to successfully manage your Distribution Inventories. These (2) ½ day seminars will provide the tools you need to answer these challenges and give your organization the edge that it needs.

Date: Tuesday, May 21, 2013

Location: Hotel Somerset, 110 Davidson Ave., Somerset, NJ, 08873 Tel.: (973) 239-4500

Cost: Entire day \$300.00 (Members), \$350.00 (Non-Members) - Student Guide Included

½ day \$200.00 (Members), \$250.00 (Non-Members) - Student Guide Included

Agenda: 8:00 AM – 8:30 AM Continental Breakfast (provided)

8:30 AM – 12:00 PM MRP & BOM

Takeaways: How MRP and BOM accuracy can reduce inventory investment while improving customer service

How MRP and BOM can help the planning process freeing up the Planner to focus more on exceptions

12:30 PM – 1:00 PM Lunch (Not provided, restaurant on premises)

1:00 PM – 4:30 PM Distribution Inventory

Takeaways:

How proper management of Distribution Inventory can make your business more competitive

How to know when to let it go (disposition of inventory)

Registration— To register, please do so on line at <http://www.apics-cjer.org> and click on Register Now—Seminar or Upcoming Events.

Feel free to call the instructor with any questions at 908-268-6460

About the Speaker: Mr. Jeff Bragar is a Supply Chain Management Professional, both as a practitioner and as an educator. He has held positions of increasing responsibility in Production Planning, Inventory Control, Project Management and ERP implementations for over 20 years. His current position at Sun Pharma is Associate Director, Materials Management with responsibility for Production Planning, Purchasing, Warehouse Operations, Dispensing and DEA activities. His educational credentials include a BS in Management from Montclair State College, an MBA from Fairleigh Dickinson University and both CPIM and CIRM designations from APICS. Jeff is a certified APICS Instructor at the "Master" level.

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Executive Message.....

The APICS—Central Jersey Chapter, Board of Directors would like to thank Fed Ex and everyone who attended the Fed Ex facility tour that was held as the March PDM. This was another successful event with 48 attended. This could not have happened without the dedication of the CJER BOD, APICS members, non-members and college students.

Inviting the APIC's community to tour your facility is an excellent way to demonstrate your company's commitment to APICS. In hosting a plant tour, you will be able to showcase your supply chain, provide benchmarking opportunities, and promote the sharing of best practices and professional networking.

There are so many excellent companies in our own backyard that are easily accessible for all. If we can get a few of these companies to make a commitment to APICS it will be a win—win for all. Everyone who manages, works for, or interacts with a manufacturing company will benefit from a plant tour. It is an educational experience for all that attend.

Our goal for next year is to hold plant tours as part of our PDM meetings. I would like to ask if any member would like to host a tour at their facility to please let us know.

Bruce Paszinski
 Director of Arrangements
 APICS Central NJ Chapter

Upcoming Board of Directors Annual Election:

2013—2014 Board of Director positions are open to all members. If interested in joining the Central Jersey BOD please contact Tom Raimondi at TomRaimondi@berryplastics.com or visit us at www.APICS-CJER.org

APICS Central Jersey Chapter Education News

The Central Jersey Chapter offers both Public supply chain management courses and Private courses tailored to the specific needs of individual companies. Day and evening classes are offered

If you are interested in holding CPIM Classes or the CFSCM at your company , please contact Arthur Shaffer at 908-403-2803, abshaffer@yahoo.com

Education Schedule: Public evening classes 6pm to 9pm

MPR - Master Planning of Resources	Sep 17, 2013	8 classes
DSP - Detailed Scheduling and Planning	Apr 08, 2013	8 classes
ECO - Execution and Control of Operations	Jun 24 2013	9 classes
SMR - Strategic Management of Resources	Sep 16, 2013	8 classes
CFSPM Customer Focused Supply Chain Management	TBD	

All Public CPIM classes are held at The Hotel Somerset – 110 Davidson Avenue – Somerset, NJ 732-560-0500

For a complete description of the classes or to register for a class, go to:

<http://www.apics-cjer.org/Education.html>

APICS Central Jersey Chapter is now offering CSCP Certification Classes

Take your career and organization in a new and exciting direction. Enhance your future, align your career goals, and distinguish yourself from the competition. In this challenging global marketplace, only the most well trained, well - educated supply chain and operational professionals are sought after by employers and valued by organizations. Join the 10,000+ supply chain professionals who have already earned their APICS CSCP designation.

The next class starts Saturday, April 14,2013. Classes are 8 hours each on the following Saturdays:

Apr 14th, Apr28th, May 12th, Jun 23rd, and Jun 30th. For more information, contact Art Shaffer at abshaffer@yahoo.com

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APICS Education Classes & Workshops

The **Central Jersey Chapter** offers APICS educational, certification classes and Workshops. CPIM, CSCP, Principles, Lean, Global Sourcing, Inventory Control, Cycling Counting, S&OP, and Theory of Constraints.

Customize a class/workshop from the **new** APICS Principles of Operation Management

Public classes are listed on our website.

Private class (days/evenings/weekends) are scheduled on request.

For more information, contact: Art Shaffer—abshaffer@yahoo.com

CJER Mission Statement

APICS Central Jersey Chapter - To be the premier provider of supply chain education (including inventory, materials, production and operations management) to Central New Jersey's industries and individuals.

www.APICS-CJER.org

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