

Project Management – It’s all about Scope

Program includes interactive exercise applying these techniques to “real-time” business/ home projects.

What You Will Learn:

The Process Of Project Management

5 Key Elements of a Project

Scope

Cost Control

Scheduling

Precision

Managing Expectations

Also, the element of Scope will be expanded and outline specific and simple techniques for developing the Scope of a Project to reduce Change requirements and avoiding “Scope Creep”.

Who Would Benefit From Attending:

Anyone with a specific task constrained by a deadline, a budget, and / or available resources.

Examples include those who are:

- Installing / implementing a new software system.
- Revising processes such as compiling bill-of-materials (BOM’s) or revising work order sheets
- Painting a house, running a garage sale, building a deck or installing new windows.
- Responsible for people, budgets and/or resources.
- Responsible for meeting customer deadlines.
- Practicing Project Managers and/or team members.
- Functional managers and supervisors

John Cioffi: For more than 20 years, John

generated millions of dollars in profits with progressive assignments within major corporations in Process Engineering, Project Engineering, Plant Management, and General Management. He always demonstrates exceptional capabilities as a **mentor** and **leader** through his energetic take-charge approach, strong interpersonal skills, and “coaching” style.

A participating member of the American Management Association, John received his undergraduate degree, a BS in Chemical Engineering, from Newark College of Engineering (currently New Jersey Institute of Technology), an Executive MBA - as a Beta Gamma Sigma Honor Society business scholar - from Rutgers, The State University of New Jersey. Additionally, he has participated in the highly acclaimed Leadership Development Program at the Center for Creative Leadership in Greensboro, North Carolina.

In 1996, John founded **ORIENTATION TECHNOLOGIES**, a management consulting and support firm specializing in working with entrepreneurs and entrepreneurial managers to achieve profit improvement objectives by “rooting” state-of-the-art management processes into the culture of their business.

- 5:15 – 6:15 Registration and Networking**
- 6:15 – 7:00 Project Management - It's all about Scope (John Cioffi)**
- 7:00 – 7:45 Diner**
- 7:45 – 8:30 Project Management Open Discussion (John Cioffi)**

\$35 Members *with* reservation \$40
Non-Members or with no reservation

Register at: <http://www.apics-cjer.org> PayPal, Check or Cash... No Credit Cards

**Radisson Hotel Piscataway 21 Kingsbridge
Road Piscataway, NJ 08854
For directions / map call 732-980-0400**

CERTIFIED SUPPLY CHAIN PROFESSIONAL

The Certified Supply Chain Professional (CSCP) program is a new industry educational and certification program created to meet the rapidly changing needs of the supply chain management field.

From the manufacturing to the service industry, regardless of whether a company is serving business or consumer markets or is for profit or not-for-profit, the increasingly important role of supply chain management is affecting all organizations. Customers already expect good quality at low prices, and speed of delivery is becoming more important. As a result, effective supply chain management has become essential to successfully compete in today's global marketplace.

The CSCP program takes a broad view of the field, extending beyond internal operations to encompass all the steps throughout the supply chain—from the supplier, through the company, to the end consumer—and provides you with the knowledge to effectively manage the integration of these activities to maximize a company's value chain.

Benefits of the CSCP Program

After earning your CSCP designation, you will

- Learn to boost productivity, collaboration, and innovation
- Discover how to positively affect lead times, inventory, productivity, and bottom-line profitability
- Understand how to manage the integration and coordination of activities to achieve reduced costs and increase efficiencies and customer service
- Gain the knowledge to effectively and efficiently manage worldwide supply chain activities
- Achieve greater confidence and peer and industry recognition

Enjoy the potential for career advancement and increased earnings.

Who should pursue the CSCP education and designation?

The CSCP program is for professionals in operations and supply chain management. This designation is ideal for you if you are

- Interested in more depth of knowledge and understanding in the areas of supplier and customer relations, international trade, the use of information technology to enable the supply chain, and physical logistics.
- A professional who is consulting or teaching supply chain functions
- Working with enterprise resources planning (ERP) systems.

The CSCP program will help you advance your career while giving you the foundation to improve your company's competitive position and profitability.

CSCP Domains

The CSCP body of knowledge is made up of the following four domains

- Supply Chain Management Fundamentals
- Building Competitive Operations, Planning, and Logistics
- Managing Customer and Supplier Relationships
- Information Technology to Enable Supply Chain Management.

For \$1595, students get

- 32 hours of classroom instruction
- the CSCP Learning system which includes 4 modules with over 800 pages of content and progress check questions at the end of each section
- Interactive on-line component which includes
 - a practice test bank of more than 600 questions
 - a pre-test to determine your strengths and weaknesses
 - module specific tests
 - a timed post-test
 - an on-line progress report
 - e-flashcards
 - an on-line glossary

Upcoming educational opportunities through Central NJ APICS

Middlesex County College www.middlesexcc.edu
732-906-7740

CPIM Courses

| Title | Day of Week | Time | Start Date | Finish Date |
|--|-------------|----------------|------------|-------------|
| Basics of Supply Chain Management | Thursday | 6:00 –9:30 P | 25-Jan-07 | 9-Mar-07 |
| Master Planning of Resources | Tuesday | 6:00 –9:00 P | 9-Jan-07 | 27-Feb-07 |
| Detailed Scheduling and Planning | Tuesday | 6:00 – 10:00 P | 6-Mar-07 | 17-Apr-07 |
| Execution and Control of Operations (No Class Thanksgiving Week) | Thursday | 6:00 – 10:00 P | 22-Feb-07 | 5-Apr-07 |
| Strategic Management of Resources (No Class Thanksgiving Week) | Wednesday | 6:00 –9:30 P | 21-Feb-07 | 11-Apr-07 |

Lean Manufacturing Workshops

| Title | Day of Week | Time | Start Date | Finish Date |
|---|-------------|---------------|------------|-------------|
| Lean Manufacturing: An Introduction | Monday | 6:00 –10:00 P | 8-Jan-07 | 8-Jan-07 |
| Lean Mapping | Monday | 6:00 –10:00 P | 22-Jan-07 | 22-Jan-07 |
| 5S | Monday | 6:00 –10:00 P | 29-Jan-07 | 29-Jan-07 |
| Process Improvement and Quality in Lean Manufacturing | Monday | 6:00 –10:00 P | 5-Feb-07 | 5-Feb-07 |
| Lean Teams Scheduling | Monday | 6:00 –10:00 P | 12-Feb-07 | 12-Feb-07 |
| Standard Work | Monday | 6:00 –10:00 P | 26-Feb-07 | 26-Feb-07 |
| Lean Teams, Lean Design, and Accounting | Monday | 6:00 –10:00 P | 5-Mar-07 | 5-Mar-07 |

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|---|--------|---------------|-----------|-----------|
| Lean Manufacturing: An Introduction | Monday | 6:00 –10:00 P | 26-Feb-07 | 26-Feb-07 |
| Lean Mapping | Monday | 6:00 –10:00 P | 5-Mar-07 | 5-Mar-07 |
| 5S | Monday | 6:00 –10:00 P | 12-Mar-07 | 12-Mar-07 |
| Process Improvement and Quality in Lean Manufacturing | Monday | 6:00 –10:00 P | 19-Mar-07 | 19-Mar-07 |
| Lean Teams Scheduling | Monday | 6:00 –10:00 P | 26-Mar-07 | 26-Mar-07 |
| Standard Work | Monday | 6:00 –10:00 P | 2-Apr-07 | 2-Apr-07 |

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|-----------------------------------|-----------|--------------|-----------|-----------|
| Constraints Management Overview | Wednesday | 6:00-10:00 P | 10-Jan-07 | 10-Jan-07 |
| Critical Chain Project Management | Wednesday | 6:00-10:00 P | 17-Jan-07 | 17-Jan-07 |
| Performance Measures | Wednesday | 6:00-10:00 P | 24-Jan-07 | 24-Jan-07 |
| Production Management | Wednesday | 6:00-10:00 P | 31-Jan-07 | 31-Jan-07 |
| Supply Chain Management | Wednesday | 6:00-10:00 P | 7-Feb--07 | 7-Feb-07 |
| Thinking Processes | Wednesday | 6:00-10:00 P | 14-Feb-07 | 14-Feb-07 |

Employment Opportunities

- E0492 Production Planner Central NJ
Manufacturing company is seeking a junior level Production Planner with 1 to 4 years of experience.
- E0493 Director of Procurement-Indirect Sourcing Texas
Oversee Procurement for Business Services related to and including Real Estate, Facilities, Engrg, Marktg, Contract Mfg, etc.
- E0494 Purchasing Agent Middlesex County
5+ years experience in primary and secondary packaging for consumer products
- E0495 Demand Planner Morris County
4+ years experience in a pharmaceutical company
- E0496 Supply Chain Analyst Bergen County
3+ years Supply Chain experience with proven statistical / analytical skills
- E0497 Demand Analyst Bergen County
3+ years Supply Chain experience with proven statistical / analytical skills.
- E0498 Buyer/Planner Morris County
5+ years experience in a consumer products company
- E0499 Materials Planner Morris County
2+ years experience in an industrial products company
- E0500 Production Planner Middlesex County
2+ yrs H&BA, medical, food, pharma or consumer products manufacturing experience.
- E0501 Customer Service-Planner (2) Middlesex County
4+ years experience in a pharma, OTC or consumer products company
- E0502 Demand & Supply Analyst Bergen County
4+ years experience in a pharma, OTC or consumer products company
- E0503 Inventory Analyst North Jersey
5+ years experience in chemical / process industry
- E0504 Contract Services Purchasing Manager Manhattan
Source, negotiate, purchase and manage contracts and service agreements corporate wide to improve purchasing efficiencies.
- E0505 Distribution Team Leader
Manage, coach, & develop Distribution team, will actively lead the order picking/packing/shipping, receipt, inspection processes.
- E0506 Planner
Responsible for the development/implementation of production, purchase and inventory plans to support marktg and sales reqts.
- E0507 Director of Logistics
Lead a 12 person team that manages all national and international logistics issues.
- E0508 Industrial or Mechanical Engineer
Experienced in the layout and design of production lines, process operations, and packaging lines.
- E0509 Logistics Management or Operations Management
Experienced in warehouse design and operations troubleshooting, distribution center design and automation planning, in-plant logistics analysis and planning, and supply chain management planning.
- E0510 Planner
Works closely with all departments to insure orders are produced and shipped accurately. Maintains Planner Worksheets.

Our Dear Friend and Esteemed Colleague, Don Frank has recently lost his eyesight... and now adjusting quite well to this new 'world'. May we all wish him well and acknowledge his commitment to **Life** as it unfolds.

Don's contributions have greatly helped to enhance the APICS Society including:

- Was a speaker at numerous **APICS** International Conferences
- Has contributed to the **APICS** body of knowledge with numerous articles published in the **APICS** magazine
- Was a leading **CPIM** and **CIRM** instructor for many years
- Was a leading **APICS** Society instructor on topics ranging from engineering change control to Materials Management Accounting System (MMAS)
- Was a leading speaker and member of the old Aerospace and Defense **SIG**
- Currently a facilitator and frequent contributor for a number of the Communities of Practices
- Was and still is a frequent contributor on the **CPIM, CIRM**, and Instructor listserv. His comments are to the point, humorous and contain a strong voice of reason
- Was and still is a frequent speaker at numerous Regional conferences
- Was and still is a frequent speaker at numerous Chapter PDM's, Region meetings and Chapter seminars
- Was a partner with George Plossl for many years (Plossl and Frank)
- Wrote and published monthly, "**Frank Talk**" for Chapter newsletters

Don has been active in **APICS** for 30+ years and was recently recognized by **APICS** Society as an Honorary Life Member, a rare and prestigious award. For 30+ years Don Frank has been an inspiration to all who knew him and truly a contributor to ALL **APICS** members.

Let us each in our own way, bless Don & Edie as they move through this challenge.

Thank You Don... for being Don...

DON FRANK TO BE HONORED AS HONORARY LIFETIME MEMBER OF APICS

Don Frank has been designated honorary lifetime membership by APICS. The presentation of this distinguished honor will take place at the International APICS Conference in October. We at Central and West Jersey Chapters would like to take a few moments to pay tribute to an outstanding supporter and long time friend of APICS.

Join us at the September Professional Development Meeting at the Hanover Manor on September 21 and say hello to Don and congratulate him on this honor.

Congratulations to members Randi Klein and Peter Tripod on successful completion of the new Certified Supply Chain Professional (CSCP) exam and coursework. They were among the first to pass this comprehensive course. Interested in increasing your value to your employer?

See page 2 for details on this noteworthy program.

Plant Tours

Is your company interested in hosting a plant tour?

Contact Gregg Forbes at

(973) 887-7600 to schedule your event.

Board of Directors

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Deborah Majeski
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If you are interested in assisting your chapter by serving on the Board of Directors, please contact Art Shaffer www.abshaffer@yahoo.com

Welcome New Members

Raymond E. Litt Alexandra Vinokur

Robert J. Weiss Helene Nelson

Colleen Nowak Marc A. Castanien

William G. Fitzsimmons

If you are the only APICS contact person for your company, please circulate this invitation to other people and departments so that they may take advantage of this opportunity.

Don't forget to sign up for the 2006 APICS International Conference & Exposition in Orlando, Florida.

13 years.....

Attention APICS Members!!!

If you have lost or know you will be losing your job in the near future, e-mail us a short biography with your contact information (limit 100 words) that APICS can use to help market your skills through the newsletter. Please include your APICS membership number and chapter.



Central Jersey Chapter Mission

To be the premier provider of supply chain education (including: inventory, materials, production, and operations management) to Central Jersey's industries and individuals

Permanent Placement
 Interim Professionals
 Executive Recruiting
 Contract Employee

Summit Group Consultants, Inc.

Gary W. Pezzuti, Senior Partner

Phone (973) 875-3300

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EVENTS AROUND THE STATE

West Jersey APICS Chapter: Logon on to www.apics-west-jersey.org for details.

PTMO APICS Chapter: Logon to www.apics-ptmo.org for details.

North Jersey APICS Chapter:: Logon to www.apicsnonj.org for details.