

The Central Jersey Chapter's

APICS Insight

OCTOBER, 2003

VOLUME XXXV, ISSUE 2

October 2, 2003 Professional Development Meeting Embassy Suites Hotel, Piscataway, NJ

The 21st Century Supply Chain A Case Study

-Richard C. Cathers, CPIM

Building a twenty first century supply chain takes more than new processes and software. The PEOPLE manning the supply chain must define the current process limitations and drive the development of the new processes. We'll explore how a leading manufacturer of audio textbooks is changing their supply chain to meet future customer demands,

Richard C. Cathers, CPIM has over twenty five years experience in the field of resource management. He is the President of MicroCraft, The Knowledge Company. Through this company Mr. Cathers consults with domestic and international companies helping them to compete in the twenty first century marketplace. This is accomplished by allowing these companies to get the most out of their Supply Chain Management technology.

Mr. Cathers is an active member of APICS: a featured speaker at national and international conferences, seminars, and dinner meetings. He is an Adjunct

For reservations only, please e-mail
apics_rsvp@hotmail.com by September
29, 2003.

Members	\$30.00
Members w/o reservations	\$35.00
Non-members	\$35.00
Fee for use of credit card	\$ 2.00

If you have made a reservation and cannot attend, please cancel your reservation at least 24 hours prior to the start of the meeting. Thank you.

Meeting Schedule

5:15 – 6:00 pm	Registration
6:00 – 7:00 pm	Dinner
7:00 – 7:20 pm	Meeting
7:20 – 7:30 pm	Break
7:30 – 8:30 pm	Guest Speaker
8:30 pm	Adjourn

Directions: Take exit 9 off 287. Make left off exit and proceed to jughandle turn on right hand side labeled Centennial Avenue. Take Centennial Avenue quarter mile and turn left at first traffic light into parking lot..

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Executive Message

APICS® THE EDUCATIONAL SOCIETY
FOR RESOURCE MANAGEMENT

Hello Everyone,

We started off the 2003-2004 year at a new Professional Development Meeting (PDM) location, the Embassy Suites Hotel of Piscataway. We had a great evening that included a very informative presentation by three of Central Jersey's finest instructors, who talked about APICS educational opportunities. This was an opportunity to learn about course content and educational programs available. The food and hotel accommodations were also very good. Thanks to all for a job well done.

I am, however, slightly concerned about the attendance at the recent PDM meeting. Although it was good, it was not great. In the last executive message, our chapter president stated that attending meetings are, "... a good start to enhance your knowledge base, a place to meet other attendees and share your professional information and experiences, cultivate your personal network, involve yourself in the evening's presentation, and share your knowledge." These are great reasons, and then some, for attending PDM meetings. We have over 400 members of the Central Jersey Chapter and a database of over 200 non-members who receive an invitation to the monthly meetings by way of e-mail or the monthly newsletter.

We realize that your time is valuable and that we all have busy schedules. However, if you will dedicate just three hours one night, every month, to see what the Central Jersey Chapter has to offer, you will be very impressed. Not only will you have a great dinner, meet the Board of Directors of the Central Jersey Chapter, and experience a great presentation, you will spend valuable time interacting with your peers and gain insight and knowledge which is necessary in today's workplace.

Therefore, on behalf of the Central Jersey Board of Directors, I am asking our members (non-members are also invited) to come join us. I know you will thoroughly enjoy the evening and I hope to see you at the upcoming PDM meetings.

Bruce Paszinski
Executive VP & Director of Arrangements

Education News and Notes

Middlesex County College, Edison, NJ

732-906-2556

www.middlesex.cc.nj.us

Course	Start Day & Date	End Date	Instructor	Notes
Master Planning of Resources	Thur 10/16	12/18	Joe Pranzo, CPIM	no class 11/27
Execution & Control of Ops.	Thur 10/16	12/18	Caryl Miller, CPIM	no class 11/27

Raritan Valley Community College, North Branch, NJ 908-218-8871

www.raritanval.edu

Course	Start Day & Date	End Date	Instructor	Notes
Master Planning of Resources.	Mon 10/27	12/15	Ralph Fariello, CFPIM, CIRM	
Execution & Control of Operations	Mon 11/3	12/15	J. Gary Howarth, CPIM, CPM	
Strategic Mgmt. of Resources	Tues 10/16	12/18	TBD	No class 11/27

Course Registration

Your assistance is required when registering for classes. Please do so a minimum of 6-12 days prior to start of the class. This helps us in two ways:

1. Decisions are made 5 days prior to class start on whether to cancel a class based on enrollment at that time.
2. Book orders are also placed 5 days prior to the start of class based on the number of students registered at the time. If you register after that time you are not guaranteed a book for the first day of class.

Introduction to ERP Course

This course will provide the necessary information to enable an individual to determine the following:

- If your organization is ready for an ERP implementation
- Examines the benefits of implementing an ERP system
- Build a compelling business case in support of an ERP implementation.

Introduction to ERP provides a foundation for understanding the process integration of business-wide functions (demand management, product design, and delivery) required and supported by an ERP implementation.

The course will: explore essential terminology, investigate guidelines for implementation, and includes a manufacturing case study. The course also addresses tactical functions required, such as project man-

agement and project planning and provides an overview of alternatives to ERP.

For more course information visit, www.apics.org/education/courseware/erp or for on site scheduling please contact our VP of Education.

APICS Webinars

APICS is please to announce the latest development in training and education—APICS Webinars. Each APICS Webinar lasts approximately 60 minutes and features educational discussions, case studies, and a Q & A period. All you need is an internet connection and telephone to participate. You can invite your colleagues to join you. As an added benefit you will receive a CD-ROM of the presentation after the event.

Upcoming Webinars:

- | | |
|--------------|---------------------------------------|
| Oct 1, 2003 | Lean, TOC, and ERP |
| Oct 22, 2003 | Forecast Management |
| Oct 29, 2003 | Determining Total Supply Chain Costs. |

APICS Central Jersey Chapter Presents:
Top Management Night
Getting Great Results

Turning Talent into Performance

November 5th, 2003

Seminar

Building Better Business Relationships

November 6th, 2003

Presentations by:

Garrison Wynn

Advance Registration & Payment:

Chapter News

Platinum Award

No its not a Platinum card from VISA. It's the Platinum Award from APICS. Our chapter has achieved Platinum Award Status for the 10th consecutive year (1994-2003). The Award Status refers to APICS Passport Program. This program is designed as a tool for chapters that are seeking to improve their processes, and services. The program assists leaders in their efforts to achieve excellence in effective organization management as well as, meeting customer needs.

The Passport Program recognizes chapters that demonstrate achievement in meeting their customer's needs and expectations. It accomplishes this by promoting effective management, emphasizing a formal planning process, a tactical plan, measurement, evaluation, and re-planning.

Our chapter is audited four times a year by a member of Region IX staff and continuously evaluated by the board of directors. The region audit includes review and sign off of completed items on the Passport Program Activity Log. In addition, the region representative will assess the progress to the plan and provide any necessary feedback.

There are forty-six items within 12 categories that the chapter is measured against. To reach Platinum status a chapter has to first have 5 consecutive Gold Awards. Our chapter has consistently shown quality efforts in the managing of chapter business and meeting our customer (members and community) needs as shown by our 10th consecutive year of attaining Platinum Status.

Permanent Placement	Interim Professionals
Executive Recruiting	Contract Employees

**Summit Group
Consultants, Inc.
Gary W. Pezzuti
Senior Partner**

16 Voight Lane (973) 875-3300

**MARK YOUR
CALENDAR**



October 1, 2003

⇒ A Case Study: 21st Century Supply Chain.
– Rick Cathers

November 5, 2002 (TMN)

⇒ Getting Great Results
– Garrison Wynn

November 6, 2002 (Seminar)

⇒ Building Better Business Relationships
– Garrison Wynn

December 4, 2003

TBA

Neighbor News

A monthly listing of other professional organizations' meetings and seminars

North Jersey

October

TBA

Contact www.apicsnonj.org or 973-305-2424

West Jersey

October

TBA

Contact www.apics-westjersey.org

October 11-25

CIRM Class: Enterprise Concepts & Fundamentals.

Ralph Fariello

PTMO

October

TBA

Contact: www.apics-ptmo.org

APICS

THE EDUCATIONAL SOCIETY

Northern New Jersey

FOR RESOURCE MANAGEMENT

APICS NONJ

FALL WORKSHOP

WHY YOU CAN'T IGNORE LEAN SIX SIGMA

A PRACTICAL SEMINAR AND HANDS ON WORKSHOP

Tuesday, Oct 14th 2003—Friar Tuck Inn, 691 Pompton Ave (Rte 23), Cedar Grove NJ: 973-239-4500

8:00—8:30 Registration

8:30-12:00 Lifting the Veil of Six Sigma
Basic Six Sigma and Lean Tools
Hands on Exercise
Importance of Rolled Throughput Yield

12:00-1:00 Lunch

1:00-4:30 Kaizen-Force Multiplier for Rapid Results and Increased Quality.
Manufacturing Simulation-Hands on Workshop applying Six Sigma Problem Solving and Lean
Manufacturing to a Fictitious Company.

Why You Can't Ignore Lean Six Sigma

If your career could benefit from increasing ROL, reducing lead times, reducing manufacturing overhead, significantly reducing inventory and improving operating margin, this seminar/workshop is for you. As a matter of fact, if improving your company's bottom line is important, you can't afford to miss this.

HOWARD FORSTROM – PRESENTER

Employment Opportunities

Director of Employment

APICS Member may contact Tom Raimondi at 732-846-7500 x121 or

Job #	Date	Opportunity
EO268	09/17/03	Purchasing Agent/Mgr: 5+ yrs in sophisticated electronics in R & D to full mfg environment.
EO269	09/17/03	Director Operations/Planning: 10-15 yrs S&OP in consumer
EO270	09/17/03	Director, Supply Management: 10-15 yrs SC/business process
EO271	09/17/03	Plant Operations Mgr: chemical processor w/matls, quality,
EO272	09/17/03	Production Planner: coordinate capacity, demand & prod-
EO273	09/17/03	Demand Planning Analyst: demand & forecasting with major consumer products company.
EO 274	09/17/03	Production Scheduler: schedule 12 pkg lines, 3-5 yrs of prod plan/scheduling experience

Sharpen Your Professional Edge

The Certification Maintenance Program was developed for CPIM and CFPIM designees to maintain the currency of your hard-earned credentials. The program encourages you to expand your knowledge of the latest industry practices, learn new technology solutions, and leverage skills to improve your job performance.

Earn points through a variety of professional development activities to sharpen your professional edge, including:

*APICS membership

*APICS educational courses

*APICS International Conference & Expositions

*APICS seminars and workshops

*CIRM exams

**CENTRAL
JERSEY
CHAPTER**

**PLATINUM
AWARD
WINNERS**

1994 - 2003



Advertising

Our Newsletter is sponsored by companies within the chapter. We enlist these companies to advertise at a very low rate. This is beneficial for 2 reasons. (1) It gives you , the advertiser, a marketing tool at a low cost within Central Jersey, and (2) it helps us in the Chapter offset the cost of our Newsletter, which has a distribution of approximately 500. Our rates are: Business card \$20, 1/4 page \$35 and 1/2 page \$50. If interested please contact: Mike O'Hara at 973-774-6094 or president@apics-cjer.org.

APICS

The Educational Society for Resource Management

Central Jersey Chapter Mission

To be Central New Jersey's premier provider of quality learning opportunities in support of the effective use of resources in all organizations.

APICS

Central Jersey Chapter
16 Central Avenue
East Brunswick, NJ

First Class

