

Wednesday, October 7th, 2009

## **Project Management:** ***Failure is Always an Option***

*Guest Speaker: Nick Sheridan of Eisner Consulting*



### **Key Principals for Managing Successful Projects**

So you've been "chosen" to guide a project of great importance for your organization. Resources, budgets, quality expectations, deliverables, timelines...WOW! Time to relocate? Look for a new job? Change careers? Relax!

Project management is all about making the project happen. It's a discipline of initiating, planning, executing, and managing resources with the goal of completing specific deliverables within budget and on time. Join Nick Sheridan as he provides keys to make your project successful.

#### **From this presentation you will learn:**

- Critical strategies, principles, and techniques for assuring project success.
- Essential project management processes and how to apply them in planning a project's life cycle.
- Project managers – what makes them tick?
- Causes and effects...case studies of both successful and not-so-successful projects.

#### **Who should attend???**

- Those who have, are or will lead a new initiative
- Project Sponsors / Project Steering / Project Cost Committee members
- Managers / Future Managers involved in strategic decision making
- All those who will interface / support / participate in the change / improvement process

**Nick Sheridan, CPIM**, is a Senior Manager with Eisner Consulting in New York City, a firm specializing in delivering project implementation success stories. He has over 20 years of private and public sector experience working with service, manufacturing, distribution, not-for-profit, and technology organizations in their efforts to continually improve operations, increasing efficiencies and productivity while driving down labor and other indirect costs. As a member of the APICS Central Jersey chapter, Nick served on the board of directors, most recently as President. He is also a member of the Institute of Industrial Engineers.

### **Radisson Hotel**

**21 Kingsbridge Road, Piscataway, NJ 08854**  
**For directions / map call 732-980-0400**

**Registration begins @ 5:30 PM**

\$35 for APICS members, \$40 for non-members

**To register, please visit <http://www.apics-cjer.org>**



**APICS CPIM and CSCP** designees know that they need to include a variety of professional development options into their schedules in order to maintain their APICS Certification. Every five years, following the initial certification, designees **MUST** earn a total of 75 professional development points. There are many ways to accomplish this and a few of them are very, very easy!

First, by becoming or maintaining your APICS Membership you will earn 6 points per year ~ easy. So contact APICS today to activate or renew your membership, if you have let it lapse. [www.apics.org](http://www.apics.org)

Second, by simply attending your chapter's monthly (PDM) Professional Development Meetings, this month's topic,

***Project Management***, will earn you 1 point as will every PDM attended (6/year) ~ also easy. Your chapter's PDMs are a great way to help you stay relevant in today's global marketplace and they supply you with the skills to help your company *survive and thrive* in these crucial times.

By simply being an APICS member or taking part in your chapter's educational activities, you can keep your certification as knowledgeable and valuable as the day you earned it, and continue to be an important asset to your employer.

APICS PDMs connect professionals, present significant networking opportunities, and provide communication tools that enhance knowledge sharing among APICS members that can strengthen individuals in their work and in the APICS association.

### The TOP 5 ways to maintain your APICS certification are:

**Be an APICS Member.**

**Participate in an APICS Webinars & PDMs.**

**Go to APICS Conferences & Expositions.**

**Earn another APICS certification.**

**Get involved with your local APICS chapter. [www.apics-cjer.org](http://www.apics-cjer.org)**

Begin your APICS Certification Maintenance by insuring that you are an active APICS Member and by taking part in our 2009 ~ 2010 PDM offerings, starting with our PDM for October 3<sup>rd</sup>!

Berni Kahle, CPIM

VP of Programs,

APICS Central Jersey Chapter

BMKahle@Verizon.net

**“Careers, like rockets, don’t always take off on schedule, the key is to keep working on the engines.”  
- Gary Sinise**

# CENTRAL JERSEY APICS EDUCATION OFFERINGS:

## Execution and Control of Operations

Date: Oct 1, 2009 – Dec 10, 2009 (9 weeks)

Time: 6:00 PM – 9:00 PM

Location: Radisson Hotel, Piscataway, NJ

Instructor: Arthur Shaffer

Contact: Arthur Shaffer, 908-789-3237, [ABShaffer@yahoo.com](mailto:ABShaffer@yahoo.com)

Robert Russo, 732-661-3140, [Robert\\_Russo@mtf.org](mailto:Robert_Russo@mtf.org)

Cost: \$450 includes workbook. Group discounts for 3+ are available

Candidates focus on the areas of prioritizing and sequencing work, executing work plans and implementing controls, reporting activity results, and providing evaluating feedback on performance. The course explains techniques for scheduling and controlling production processes, the execution of quality initiatives and continuous improvement plans, and the control and handling of inventories.

## Basics of Supply Chain Management

Date: Oct 27, 2009 – Dec 29, 2009 (10 weeks)

Time: 6:00 PM – 9:00 PM

Location: Radisson Hotel, Piscataway, NJ

Instructor: Arthur Shaffer

Contact: Arthur Shaffer, 908-789-3237, [ABShaffer@yahoo.com](mailto:ABShaffer@yahoo.com)

Robert Russo, 732-661-3140, [Robert\\_Russo@mtf.org](mailto:Robert_Russo@mtf.org)

Cost: \$450 includes workbook. Group discounts for 3+ are available

Candidates explore the basic concepts in managing the flow of materials in a supply chain. In the Basics, you get a complete overview of material flow, from internal and external suppliers to and from your organization.

Topics include

Elements of the Supply Chain

Just-in-Time (JIT)

Total Quality Management (TQM)

Manufacturing Resources Planning (MRP II)

Demand Planning

Capacity Management.

## Employment Opportunities:

Contact Tom Raimondi @ [tomraimondi@berryplastics.com](mailto:tomraimondi@berryplastics.com)

**09/14/09 [E0656 VP of Supply Chain](#)** - Seasoned Supply Chain Professional to head up and oversee the creation, design and implementation of a corporate supply chain Strategy and function. Must be able to oversee the supply chain function at multiple distribution centers.

**08/11/09 [E0655 Supply Planner](#)** - Create and maintain production plans and master schedules to support the Demand plan. Interface closely with 3rd party purchases, Planning teams, Sales leaders, US- Demand, Manufacturing and Logistics groups.

Permanent Placement  
Interim Professionals  
Executive Recruiting  
Contract Employee

## Summit Group Consultants, Inc.

Gary W. Pezzuti, Senior Partner

Phone (973) 875-3300

Fax (973) 875-3248

E-mail: garyp@nac.net

14 years.....



Welcome new members:

Christine Keller

Ronald Ramirez

Karin Shanahan

Alok Bhatt

### Central Jersey Chapter Mission Statement

*To be the premier provider of supply chain education (including: inventory, materials, production, and operations management) to Central Jersey's industries and individuals.*

PO Box 111

Milltown, NJ 08850