

Busch Campus Center - Piscataway, NJ

The 14th Annual Joint Meeting Hosted by Central Jersey APICS & ISM-NJ

Wednesday, Feb 3rd, 2010

Pre Dinner Presentation 5:30 PM

"Navigating Your Career Path..... in this rapidly changing world"

Gary Pezzuti - Summit Group Consultants

1 of 4 workers has been with current employer less than 1 year ... 1 of 2 less than 5 yrs

Today's college students will have 10 - 14 jobs by the age of 38

Bureau of Labor Statistics

Registration begins @ 5:00 PM

\$35 for APICS members, \$40 for non-members

To register, please visit <http://www.apics-cjer.org>

6:30 p.m. - buffet dinner

7:15 p.m. - business meeting

Dinner Presentation 7:45 PM

Mentoring

Angela Moskow - Vice President, Sanofi Aventis

What it is and what it is not The benefits of mentoring.

Characteristics of a good mentoree. Why volunteer to be a mentor?



Directions to Busch Campus Center - Bartholomew Rd, Piscataway, NJ 08854: www.rc.rutgers.edu/centers

Angela Moskow is currently Vice President of Metabolism Marketing, where she is responsible for leading the US brand teams for the Lantus and Apidra insulin portfolio. Angela joined the company in 1990 and has held various positions within marketing, sales and sales management.

Prior to joining marketing, Angela was a District Sales Manager in Long Island, NY, managing hospital, specialty and primary care sales professionals, held the role of cardiovascular specialty representative and primary care sales professional in Long Island where she started with the company in 1990.

Angela has an undergraduate degree in Marketing from the E. Claiborne Robins School of Business at the University of Richmond.

Gary Pezzuti of Summit Group has spent the past 30+ years as a Placement Professional serving most of the manufacturing sector and specializing in "Contingency Search" and "Interim Professionals". He has observed evolutionary changes in hiring procedures as well as the emergence of numerous "magical marketing techniques". And while there are no magic pills, Gary has developed an efficient method of teaching candidates more effective 'real life' presentation techniques... *satisfying the desires of the candidates as well as fulfilling the requirements of the position and the expectations of the hiring authorities.*

In addition, Gary has been a member of the Northern New Jersey Chapter of APICS since 1981; presently serves as Treasurer for Central Jersey Chapter of APICS and Secretary for West Jersey Chapter of APICS. He is Past President of the Board of Unity Church of NYC, Treasurer of The Eric Butterworth Foundation and Adjutant for the Military Order of the Purple Heart - Chapter 202.

- Executive Message

February 2010



On January 6th, we held our first Professional Development Meeting of 2010. It was great to see so many new and familiar faces from the past. Every month we have an interesting and educational topic that will enhance the knowledge of all those who attend. Circle the first Wednesday of each month on your calendar to reserve the date. As the Director of Employment, I want to remind everyone to review the current job opportunities that are published in our monthly newsletter, discussed at the monthly PDMS and are posted on our website.

Those of you that have positions available, please feel free to call or email me with the details so we may advertise the positions for you. Visit our website at apics-cjer.org. It has a refreshing new look and is updated daily. Visit the site for new information on Professional Development Meetings, education, chapter and/or APICS events and employment opportunities. Information is being posted on a regular basis to keep our members informed. Hope to see and meet you at the next Professional Development Meeting at Rutgers University on Wednesday, February 3rd, 2010.

Thomas Raimondi
Central Jersey APICS
Director of Employment
Newsletter Editor

CENTRAL JERSEY EDUCATION SCHEDULE

The schedule has been revised. Classes are moved to Feb 2010.

We will restart the CPIM certification program with the foundation module Basics of Supply Chain Management. This is the new course released in December 2008 and updated January 2010

We will end the current CPIM certification program with capstone module Strategic Management of Resources for the students that have completed the previous CPIM classes which was updated January 2010.

We have also scheduled the core competency module Detail Scheduling and Planning for the students than have not taken this class January 2010.

If you are interested in holding the CPIM Classes at your company, please call Art Shaffer – 908-403-2803

Basics of Supply Chain Management

Date: Mondays Feb 15, 2010 – Apr 19, 2010 (10 weeks)

Time: 6:00 PM – 9:00 PM

Location: Radisson Hotel, Piscataway, NJ

Instructor: Arthur Shaffer, CPIM

Contact: Arthur Shaffer, 908-403-2803, ABShaffer@yahoo.com

Robert Russo, 732-661-3140, Robert_Russo@mtf.org

Cost: Member \$495. includes workbook. Group discounts for 3+ are available

Non-Member \$550. Registration deadline: Feb 1, 2010

Class is subject to cancellation if the minimum number of students is not registered by the deadline.

If the class is canceled, all fees will be refunded.

To Register – www.apics-cjer.org Education

Candidates explore the basic concepts in managing the flow of materials in a supply chain. In the Basics, you get a complete overview of material flow, from internal and external suppliers to and from your organization.

Topics include:

- Introduction to Supply Chain Management
- Demand Management and Forecasting Techniques
- Priority and capacity planning at the Master Planning, MRP and PAC levels
- Aggregate and Item Inventory Management
- Purchasing and Physical Distribution
- Lean/JIT, Quality Systems and Theory of Constraints

Detailed Scheduling and Planning

Date: Feb 16, 2010 – Apr 20, 2010 (9 weeks)

Time: 6:00 PM – 9:00 PM

Location: Radisson Hotel, Piscataway, NJ

Instructor: Arthur Shaffer, CPIM

Contact: Arthur Shaffer, 908-403-2803, ABShaffer@yahoo.com

Robert Russo, 732-661-3140, Robert_Russo@mtf.org

Cost: Member \$495. includes workbook. Group discounts for 3+ are available

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To Register – www.apics-cjer.org Education

Candidates focus on the various techniques for material and capacity scheduling. Study detailed descriptions of material requirements planning (MRP), capacity requirements planning (CRP), inventory management practices, and procurement and supplier planning.

Topics include:

- Recognizing Techniques and Practices of Inventory Management
- Mechanics of the Detailed Material Planning Process
- Planning Operations to Support the Priority Plan
- Planning Procurement and External Sources of Supply

Strategic Management of Resources

Date: Thursday Feb 17, 2010 – Apr 21, 2010 (9 weeks)

Time: 6:00 PM – 9:00 PM

Location: Radisson Hotel, Piscataway, NJ

Instructor: Arthur Shaffer, CPIM

Contact: Arthur Shaffer, 908-403-2803, ABShaffer@yahoo.com

Robert Russo, 732-661-3140, Robert_Russo@mtf.org

Cost: Member \$495. includes workbook. Group discounts for 3+ are available

Non-Member \$550. Registration deadline: Feb 1, 2010

Class is subject to cancellation if the minimum number of students is not registered by the deadline. If the class is canceled, all fees will be refunded.

To Register – www.APICS-CJer.Org Education

Explore the relationship of existing and emerging processes and technologies to manufacturing strategy and supply chain-related functions. The course addresses three main topics: aligning resources with the strategic plan, configuring and integrating operating processes to support the strategic plan, and implementing change.

Topics include:

- Competitive Market Issues
- Choices Affecting Facilities, Supply Chain, Information Technology, and Organizational Design
- Configuring and Integrating Internal Processes
- Evaluating and Managing Projects.

Employment Opportunities:

Contact Tom Raimondi @ tomraimondi@berryplastics.com



01/15/10 E0662 Quality Engineer - Provide quality assurance reports to various projects including: support for procurements, participating and/or leading audits of both suppliers and PPPL programs, performing data analyses to identify trends and opportunities for improvement, performing root case analysis, and reviewing processes and programs for improvement opportunities.

01/07/10 E0661 Packaging Engineer - Ability to negotiate contracts with suppliers and third party manufacturers. Management experience of Packaging Engineering involving hiring, mentoring and supervision. Ability to Respond to RFI's, RFQ's and RFP'S.

01/03/10 E0660 Director of Supply Chain - Work closely with the other members of the Operations Leadership team to provide clear leadership and direction to the business along with working collaboratively with suppliers that are vital to the success of our organization. Understanding of the KPI's used to measure supply chain performance at site, divisional and corporate level, the candidate will have high levels of expertise shown with regard to demand management, planning & purchasing systems along with strategic sourcing and compliance.

01/03/10 E0659 Supply Chain Planner - Create and maintain master production schedules and capacity requirement plans that optimize net working capital while delivering superior customer fill rates, at least landed cost.

01/03/10 E0658 Demand Planner - Responsible for creating and maintaining the consensus demand plan at multiple levels of aggregation, using statistical models within APO & SAS, and utilizing insights from Sales, Marketing, and Finance.

12/08/09 E0657 Supply Chain Project Manager - 6-24 month position, possibly permanent - Accountable for managing the success of the Forecasting/Supply Chain Optimization Initiative for the corporation.. Meet with Leadership Team, Supply Chain Management and key individual players to assess the current environment.

Permanent Placement
Interim Professionals
Executive Recruiting
Contract Employee

Summit Group Consultants, Inc.

Gary W. Pezzuti, Senior Partner

Phone (973) 875-3300

Fax (973) 875-3248

E-mail: garyp@nac.net

14 years.....



Welcome new members:

Matthew McCabe

Reddaiah Vundela

Central Jersey Chapter Mission Statement

To be the premier provider of supply chain education (including: inventory, materials, production, and operations management) to Central Jersey's industries and individuals.

PO Box 111

Milltown, NJ 08850