

**Our Next Professional  
Development Meeting:**

**Date: February 1, 2006 Time: 6:00 PM**

**Place: Embassy Suites Hotel**

**Piscataway, NJ**

**Topic: Lean Modeling**

**Presented by: Jim Curry**

Jim Curry is CEO of the OpStat Group (<http://www.opstat.com/>). He has been a management consultant for large multi-national companies in operations and supply chain improvement since 1987. Previously, he had held senior positions with Emery Air Freight and Seagram. His expertise is in simulation modeling and improving operational processes.

In his consulting practice, he has conducted process excellence engagements and implemented best practices in global supply chain management, lean manufacturing, distribution, transportation, customer service and international operations. His clients include companies in the high tech, pharmaceutical, chemical, consumer and transportation industries.

He has written material for the Journal of Business Logistics, American Warehousemen's Association, and the Gartner Group. He has been a speaker at APICS and Council of Supply Chain Management Professionals (CSCMP) local, regional and national meetings. He is an Associate Professor at Fairfield University, teaching graduate courses in supply chain design and lean manufacturing.

Jim may be contacted at [JimCurry@OpStat.com](mailto:JimCurry@OpStat.com) or 203.431.3905 in Ridgefield, CT.



**Cost:**

<b>APICS Members</b>	<b>\$30</b>
<b>Non-member</b>	<b>\$35</b>
<b>Full-Time Student</b>	<b>\$20</b>

**Welcome New Members:**

Sanjay Verma

Donna De Pasquale

Christopher Milano

Ryan Kral

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## Education

### CPIM Exam Review Courses

#### Middlesex County College

Detailed Scheduling and Planning	Tuesdays 6:00-9:30	February 21 to April 11
Strategic Management of Resources	Thursdays, 6:00-9:30	February 23 to April 14
Execution and Control of Operations	Mondays, 6:00-9:30	February 27 to April 17

#### Raritan Valley Community College

Basics of Inventory Management	Friday, 8:00-5:00	April 7 (1 session)
Physical Inventory	Friday, 8:00-5:00	April 14 (1 session)
Constraints Management Overview	Wednesday, 6:00-9:00	February 22 to March 8
Supply Chain Management	Wednesday, 6:00-9:00	March 15 to March 29

### Board of Directors

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## TRAIN THE TRAINER

### *A workshop that introduces the Basics of Effective Instruction"*

#### *Improve your training skills in one action-filled weekend*

The Train the Trainer workshop is an intense, hands-on 18-hour workshop. You will be shown and will practice tried and true methods that can help you to become an effective instructor.

The class reviews basic training techniques and the four 'must' rules of effective training. It provides common sense suggestions for using a variety of presentation media and helpful hints on room set-up. The question of why and how different people learn is examined.

The most powerful tool for improving your training skills is the 5- and 10-minute presentations. Each session is videotaped, reviewed and critiqued.

The APICS Train the Trainer workshop was created to teach training skills to chapter instructors. However, you will find that this is only one way of applying these new skills. It provides a successful and workable methodology that can be applied to any training situation. The confidence and technical ability gained from TTT will lend authority to presentations at work and in all of your activities.

#### **What Attendees Have Said**

"This course is a must for all trainers."

"Gave me the skills to present in many situations: training classes, meetings, team presentations."

"Helped me see the flaws in my presentation techniques that I didn't know I had."

"An excellent course for new instructors; even greater benefit for those with experience."

The purpose of the APICS Train The Trainer workshop is to introduce you to the basics of effective instruction. Learn the tried and true methods for training. This workshop is an intensive hands-on and activity-oriented course. It is intended to enhance your professionalism and effectiveness as a trainer. During the workshop, you will write instructional objectives, formulate lesson plans, and then present 5- and 10-minute training sessions using the procedures, tools, and skills you have learned. You will learn how to:

- Write instructional objectives that clearly show what your students will be able to do as a result of the lesson
- Develop lesson plans that support the lesson and that anyone can use
- Effectively use a variety of media to promote learning
- Determine the participants' level of learning in terms of your instructional objectives through feedback
- Design learning experiences that motivate the student to learn

#### **Requirements**

- \$350 investment for the tuition, workbook, breaks, and lunch
- Prepare a training session to be used for both the 5- and 10-minute training presentations (not a lecture -involve the learners and teach them how to do something)
- Be ready to "be involved"
- Be open minded!!!
- Be prepared to apply your new training techniques

#### **Deliverables**

- Review of the basics of communication
- Demonstrations, tips and practice in selecting and using assorted media correctly
- Develop instructional objectives
- Creating, timing, and executing lesson plans
- Practice and critique of teaching methods and techniques
- Tips on setting up a training environment
- Training and experience in motivating learners
- Increase your business effectiveness

#### **Workshop Schedule**

Thursday, March 16th (6:30 PM -- 9:00 PM)

Friday, March 17th (8:00 AM -- 5:00 PM)

Saturday, March 18th (8:00 AM -- 5:00 PM)

## Employment Opportunities

E0418	Finished Goods Planner	Central NJ	\$65-75K	
E0419	Bulk Planner	Central NJ	\$65-75K	
E0420	Buyer	Central NJ	\$45-55K	
E0421	Supply Chain Project Manager		\$85K+	
E0427	Demand Planner			
E0428	Director of Replenishment	New Jersey		
E0429	Director/VP of Sourcing			
E0430	Planning Manager	North Jersey	\$65-70K + Bonus	
E0431	Demand Analyst			
E0432	Director of Purchasing	Westchester County, NY		
E0433	Vice President of Distribution Logistics			
E0435	Demand Planner	Morris County	\$70-90K + Bonus	
E0436	Production Planner	Middlesex County	to \$75K	
E0437	Project Managers (2)	Morris County	\$90-\$120K + Bonus	
E0438	Forecast Analyst	Parsippany	\$65-\$80K + Bonus	
E0439	Production Planning Mgr	North Jersey	to 70K + Bonus	
E0440	Materials Manager	North Jersey	to \$100K + Bonus	
E0441	Demand & Supply Analyst	Bergen County	\$60-\$75K	
E0442	Supply Chain Manager	Morris County	\$128K-\$140K+	
E0443	Inventory/Materials Control	North Jersey	\$70K-\$90K	
E0444	Sr. Level Purchasing Manager	Based in North Carolina		Low \$100s
E0445	VP of Materials & Planning		\$200K+	
E0446	Planning Manager	New Jersey		
E0447	Pharma Mfg Supervisor - DPI	Elizabeth, NJ		
E0448	Supervisor Pharma Mfg (2)			
E0449	Supply Chain Manager	Central Jersey		
E0450	Director of Industrial Engineering			
E0451	Demand Manager			
E0452	Planning Manager			

Contact Thomas Raimondi for more information about these exciting career opportunities  
[Traimondi@wardproducts.com](mailto:Traimondi@wardproducts.com)

## Upcoming Chapter Events

Feb 1, 2006	Lean Modeling	Jim Curry
Mar 1, 2006	Lessons Learned on the Way to World Class	Steve Shiffer
Apr 12, 2006	Tri-Chapter Meeting Doing Business in China-Panel Discussion	
May 3, 2006	APICS/ISM Joint Meeting 7 Mistakes Supply Managers Make	
May 4, 2006	Seminar-Supply Chain Metrics What & How to Measure	

12 years.....



### Central Jersey Chapter Mission

*To be the premier provider of supply chain education (including: inventory, materials, production, and operations management) to Central Jersey's industries and individuals*

Central Jersey Chapter  
16 Voight Lane  
Lafayette, NJ 07848

Permanent Placement  
Interim Professionals  
Executive Recruiting  
Contract Employee

## Summit Group Consultants, Inc.

Gary W. Pezzuti, Senior Partner

Phone (973) 875-3300

Fax (973) 875-3248

E-mail: garyp@nac.net

### Plant Tours

Is your company interested in hosting a plant tour?  
Contact Deborah Majeski at  
(732) 563-3126 to schedule your event.

## EVENTS AROUND THE STATE

**West Jersey APICS Chapter:** Logon on to [www.apics-west-jersey.org](http://www.apics-west-jersey.org) for details.

**PTMO APICS Chapter:** Logon to [www.apics-ptmo.org](http://www.apics-ptmo.org) for details.

**North Jersey Chapter:** Logon to [www.apicsnonj.org](http://www.apicsnonj.org) for details.