

Professional Dinner Meeting - Wednesday, January 10, 2007

CAREER INSURANCE

Presented by: Gary Pezzuti-Summit Group Consultants

We have Health Insurance, Life Insurance, House Insurance, Auto Insurance... maybe Dental, Mortgage and Disability Insurance. Career Insurance insures your insurances.

Some of the topics to be addressed include:

- Our "World of Ex-Change-What Can You Offer The Firm?"
- Employment: A Job...or A

Career

- Being good at what you do is not enough.
- Personal Evaluation
- Networking
- Pizza
- Supply Chain Career Planning in the 21st Century

You will learn about career planning, job market trends, and growth expectations including:

- Realigning career expectations to reflect the role of Project Management
- The decrease of large/mid-size departments that provided one-stop career growth

The "most qualified" are often passed over for career opportunities because they talk too much.....And about the wrong things.

Biography of Gary W. Pezzuti

Gary Pezzuti began in 1972 as a placement counselor. In 1981, with a partner, formed SUMMIT GROUP, a firm specializing in "Contingency Search" and "Interim Professionals" focusing on the disciplines of *Operations Management* including Supply Chain, Materials Management, Purchasing, Production / Inventory Control, Logistics & Distribution, Manufacturing and Production Management, as well as the adjacent administrative and technical areas such as Contract Administration, Manufacturing / Industrial Engineering, QA/QC and Systems Implementation.

In the past 30+ years, serving most of the manufacturing sector, Gary has weathered 4 economic recessions and has observed evolutionary changes in hiring procedures as well as the emergence of numerous "magical marketing techniques". And while there are no magic pills, Gary has assembled an extremely effective method of marketing candidates... *addressing the candidates needs as well as desires of the hiring authorities.*

Gary Pezzuti has been a frequent speaker at numerous **APICS**, NAPM, and ASQ chapter meetings across the country

5:30 – 6:15 Registration and Networking
6:15 – 7:00 Career Insurance (Gary Pezzuti)
7:00 – 7:45 Diner
7:45 – 8:30 Careers Open Discussion (Gary Pezzuti)

\$35 Members *with* reservation

\$40 Non-Members or with no reservation

Register at: <http://www.apics-cjer.org> PayPal, Check or Cash... No Credit Cards

Radisson Hotel Piscataway 21 Kingsbridge Road Piscataway, NJ 08854
For directions / map call 732-980-0400

CERTIFIED SUPPLY CHAIN PROFESSIONAL

The Certified Supply Chain Professional (CSCP) program is a new industry educational and certification program created to meet the rapidly changing needs of the supply chain management field.

From the manufacturing to the service industry, regardless of whether a company is serving business or consumer markets or is for profit or not-for-profit, the increasingly important role of supply chain management is affecting all organizations. Customers already expect good quality at low prices, and speed of delivery is becoming more important. As a result, effective supply chain management has become essential to successfully compete in today's global marketplace.

The CSCP program takes a broad view of the field, extending beyond internal operations to encompass all the steps throughout the supply chain—from the supplier, through the company, to the end consumer—and provides you with the knowledge to effectively manage the integration of these activities to maximize a company's value chain.

Benefits of the CSCP Program

After earning your CSCP designation, you will

- Learn to boost productivity, collaboration, and innovation
- Discover how to positively affect lead times, inventory, productivity, and bottom-line profitability
- Understand how to manage the integration and coordination of activities to achieve reduced costs and increase efficiencies and customer service
- Gain the knowledge to effectively and efficiently manage worldwide supply chain activities
- Achieve greater confidence and peer and industry recognition

Enjoy the potential for career advancement and increased earnings.

Who should pursue the CSCP education and designation?

The CSCP program is for professionals in operations and supply chain management. This designation is ideal for you if you are

- Interested in more depth of knowledge and understanding in the areas of supplier and customer relations, international trade, the use of information technology to enable the supply chain, and physical logistics.
- A professional who is consulting or teaching supply chain functions
- Working with enterprise resources planning (ERP) systems.

The CSCP program will help you advance your career while giving you the foundation to improve your company's competitive position and profitability.

CSCP Domains

The CSCP body of knowledge is made up of the following four domains

- Supply Chain Management Fundamentals
- Building Competitive Operations, Planning, and Logistics
- Managing Customer and Supplier Relationships
- Information Technology to Enable Supply Chain Management.

For \$1595, students get

- 32 hours of classroom instruction
- the CSCP Learning system which includes 4 modules with over 800 pages of content and progress check questions at the end of each section
- Interactive on-line component which includes
 - a practice test bank of more than 600 questions
 - a pre-test to determine your strengths and weaknesses
 - module specific tests
 - a timed post-test
 - an on-line progress report
 - e-flashcards
 - an on-line glossary

Upcoming educational opportunities through Central NJ APICS

Middlesex County College www.middlesexcc.edu
732-906-7740

CPIM Courses

Title	Day of Week	Time	Start Date	Finish Date
Basics of Supply Chain Management	Thursday	6:00 –9:30 P	25-Jan-07	9-Mar-07
Master Planning of Resources	Tuesday	6:00 –9:00 P	9-Jan-07	27-Feb-07
Detailed Scheduling and Planning	Tuesday	6:00 – 10:00 P	6-Mar-07	17-Apr-07
Execution and Control of Operations (No Class Thanksgiving Week)	Thursday	6:00 – 10:00 P	22-Feb-07	5-Apr-07
Strategic Management of Resources (No Class Thanksgiving Week)	Wednesday	6:00 –9:30 P	21-Feb-07	11-Apr-07

Lean Manufacturing Workshops

Title	Day of Week	Time	Start Date	Finish Date
Lean Manufacturing: An Introduction	Monday	6:00 –10:00 P	8-Jan-07	8-Jan-07
Lean Mapping	Monday	6:00 –10:00 P	22-Jan-07	22-Jan-07
5S	Monday	6:00 –10:00 P	29-Jan-07	29-Jan-07
Process Improvement and Quality in Lean Manufacturing	Monday	6:00 –10:00 P	5-Feb-07	5-Feb-07
Lean Teams Scheduling	Monday	6:00 –10:00 P	12-Feb-07	12-Feb-07
Standard Work	Monday	6:00 –10:00 P	26-Feb-07	26-Feb-07
Lean Teams, Lean Design, and Accounting	Monday	6:00 –10:00 P	5-Mar-07	5-Mar-07

Lean Manufacturing: An Introduction	Monday	6:00 –10:00 P	26-Feb-07	26-Feb-07
Lean Mapping	Monday	6:00 –10:00 P	5-Mar-07	5-Mar-07
5S	Monday	6:00 –10:00 P	12-Mar-07	12-Mar-07
Process Improvement and Quality in Lean Manufacturing	Monday	6:00 –10:00 P	19-Mar-07	19-Mar-07
Lean Teams Scheduling	Monday	6:00 –10:00 P	26-Mar-07	26-Mar-07
Standard Work	Monday	6:00 –10:00 P	2-Apr-07	2-Apr-07

Constraints Management Overview	Wednesday	6:00-10:00 P	10-Jan-07	10-Jan-07
Critical Chain Project Management	Wednesday	6:00-10:00 P	17-Jan-07	17-Jan-07
Performance Measures	Wednesday	6:00-10:00 P	24-Jan-07	24-Jan-07
Production Management	Wednesday	6:00-10:00 P	31-Jan-07	31-Jan-07
Supply Chain Management	Wednesday	6:00-10:00 P	7-Feb--07	7-Feb-07
Thinking Processes	Wednesday	6:00-10:00 P	14-Feb-07	14-Feb-07

Employment Opportunities

E0515 Project Manager		Morris Cty	\$80 – \$110k + Bonus
4 years experience in product launches, distribution or fulfillment. MUST KNOW MS PROJECT			
E0516 Demand Planners (2)		Morris Cty	\$70 – \$85k + Bonus
2 – 4 years experience; APICS Certification; Above average skills and work ethic.			
E0517 Supply Chain Analyst		Bergen Cty	\$70 – \$80k
3+ years Supply Chain experience in hi-volume consumer product – Prefer APICS member			
E0518 Forecast Analyst		Morris Cty	\$70 – \$85k + Bonus
2 – 4 years experience; APICS Certification; Above average skills and work ethic.			
E0519 Director of Operations		Bergen Cty	\$120 – \$140k + Bonus
10+ years manufacturing & materials experience in cosmetics or H&BA			
E0520 Materials Planner		Essex Cty	\$55 – \$70k + Bonus
4+ years experience in mechanical, electro-mechanical or electronics – Prefer APICS member			
E0521 Production Planner		Middlesex Cty	to \$50k
2+ yrs H&BA, medical, food, pharma or consumer products manufacturing experience – APICS			
E0522 Supply Chain Manager		Bergen Cty	\$100 – \$120k + Bonus
Solid Creative Sourcing / Supply Chain procedures in commodities to Food / Pharma / OTC...			
E0523 Buyer / Planner		Morris Cty	\$50 – \$60
3+ years experience in electronics / electro-mech'l / metals; MRP & PC skills.			
E0524 Buyer (Temp)	Electronics	Bergen Cty	\$20 – 25 / HR
E0525 Buyer / Planner (Temp)	Assembly	Morris Cty	\$22 – 26 / HR
E0526 Project Co-ord (Temp)	Pharma	Morris Cty	\$30 – 32 / HR
E0527 Planner / Scheduler (Temp)	Assembly	Middlesex Cty	\$25 – 27 / HR

Board of Directors

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If you are interested in assisting your chapter by serving on the Board of Directors, please contact Art Shaffer www.abshaffer@yahoo.com

If you are the only APICS contact person for your company, please circulate this invitation to other people and departments so that they may take advantage of this opportunity.

Plant Tours

Is your company interested in hosting a plant tour?

Contact Gregg Forbes at

(973) 887-7600 to schedule your event.

Congratulations to members Randi Klein and Peter Tripod on successful completion of the new Certified Supply Chain Professional (CSCP) exam and coursework. They were among the first to pass this comprehensive course. Interested in increasing your value to your employer?

See page 2 for details on this noteworthy program.

13 years.....

Attention APICS Members!!!

If you have lost or know you will be losing your job in the near future, e-mail us a short biography with your contact information (limit 100 words) that APICS can use to help market your skills through the newsletter. Please include your APICS membership number and chapter.



Central Jersey Chapter Mission

To be the premier provider of supply chain education (including: inventory, materials, production, and operations management) to Central Jersey's industries and individuals

Permanent Placement
Interim Professionals
Executive Recruiting
Contract Employee

Summit Group Consultants, Inc.

Gary W. Pezzuti, Senior Partner

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EVENTS AROUND THE STATE

West Jersey APICS Chapter: Logon on to www.apics-west-jersey.org for details.

PTMO APICS Chapter: Logon to www.apics-ptmo.org for details.

North Jersey APICS Chapter:: Logon to www.apicsnonj.org for details.