

THE CENTRAL JERSEY
CHAPTER'S

APICS INSIGHT
WWW.APICS-CJER.ORG

DECEMBER 2009

Thursday, December 10th, 2009~

The Central & West Jersey APICS Christmas / Holiday Party



**An Evening of Insights & How-to's;
Fun & Fellowship; Gifts & Prizes;
Celebration & Congratulations**

Networking begins at 5:30 p.m

Presentation by Linda Trignano, HR Performance Solutions

**The Top Five Networking Skills Recommended To Keep
Your Career and life in balance!**



December 10th, 2009 at the East Hanover Manor

16 Eagle Rock Road, East Hanover, NJ 07936

To register, please visit <http://www.apics-westjersey.org>

For directions, please visit <http://thehanovermanor.com>

EXECUTIVE MESSAGE.....

Tis The Season...

As the weather grows colder... and the leaves are gone... we experience "The Holidays". The time of 'Giving Thanks for'... the 'Gifting & Receiving'... the 'Celebration of Life' and the opportunity to 'Start Again'. This is also a time for reflection and re-focus... on life, on family matters and careers.

No one is in this life alone. No aspect of this life is unrelated to all the other aspects of life... they are all intertwined and interrelated. We are a composite of the many facets of our individual lives and therefore: interdependent. If there is an imbalance in one area it will ricochet into another and another. It is this desire for 'Life's Balance' that moves us to corrective action whenever we veer off course.

When we were young the holiday excitement was all about getting... and they were glorious times. As adults we have come to understand that 'gifting and receiving' are one expression, one energy... with multiple perspectives. We also accept our responsibility to express this 'exchanging process' in all aspects of our lives.

Your job, career or position may not be the focus of your holiday experience... but it is a terrific opportunity to view your activities in the workplace through the prisms of Thanksgiving, Christmas, Hanukkah and New Years traditions... as well as their deeper meanings. Within each holiday is a message with which we can improve our lives... our families... our careers... and our world.

And so as you celebrate this Wonder-Filled Season of Holidays...

May you acknowledge your talents and abilities as well as their source.

May you celebrate the 'gifts' you bring to the workplace, customers and co-workers, such as honor, trust, consistency... and the desire to improve yourself as well as your performance.

May you know the depth of your own resources and creative abilities.

May you take the time to review the past, reflect on your effectiveness... and establish new and exciting goals.

As you move through this special time of the year, be assured that Central Jersey APICS and APICS International are committed to helping you attain your personal and professional best.

Continued Success,

Joy & Happiness,

Gary W. Pezzuti

Central Jersey APICS

North Jersey APICS

West Jersey APICS

Basics of Supply Chain Management Course

Date: Mondays Jan 11, 2010 – Mar 15, 2010 (10 weeks)

Time: 6:00 PM – 9:00 PM

Location: Radisson Hotel, Piscataway, NJ

Instructor: Arthur Shaffer

Contact: Arthur Shaffer, 908-789-3237, ABShaffer@yahoo.com

Robert Russo, 732-661-3140, Robert_Russo@mtf.org

Cost: Member \$495. includes workbook. Group discounts for 3+ are available

Non-Member \$550.

Registration deadline: December 28, 2009

Class is subject to cancelation if the minimum number of students is not registered by the deadline.

If the class is canceled, all fees will be refunded.

Candidates explore the basic concepts in managing the flow of materials in a supply chain. In the Basics, you get a complete overview of material flow, from internal and external suppliers to and from your organization.

Topics include:

- Introduction to Supply Chain Management
- Demand Management and Forecasting Techniques
- Priority and capacity planning at the Master Planning, MRP and PAC levels
- Aggregate and Item Inventory Management
- Purchasing and Physical Distribution
- Lean/JIT, Quality Systems and Theory of Constraints

Detailed Scheduling and Planning Course

Date: Tuesday Jan 12, 2010 – Mar 09, 2010 (9 weeks)

Time: 6:00 PM – 9:00 PM

Location: Radisson Hotel, Piscataway, NJ

Instructor: Arthur Shaffer

Contact: Arthur Shaffer, 908-789-3237, ABShaffer@yahoo.com

Robert Russo, 732-661-3140, Robert_Russo@mtf.org

Cost: Member \$495. includes workbook. Group discounts for 3+ are available

Non-Member \$550.

Registration deadline: December 28, 2009

Class is subject to cancelation if the minimum number of students is not registered by the deadline. If the class is canceled, all fees will be refunded.

Candidates focus on the various techniques for material and capacity scheduling. Study detailed descriptions of material requirements planning (MRP), capacity requirements planning (CRP), inventory management practices, and procurement and supplier planning.

Topics include:

- Recognizing Techniques and Practices of Inventory Management
- Mechanics of the Detailed Material Planning Process
- Planning Operations to Support the Priority Plan

Strategic Management of Resources Course

Date: Thursday Jan 14, 2010 – Mar 11, 2010 (9 weeks)

Time: 6:00 PM – 9:00 PM

Location: Radisson Hotel, Piscataway, NJ

Instructor: Arthur Shaffer

Contact: Arthur Shaffer, 908-789-3237, ABShaffer@yahoo.com

Robert Russo, 732-661-3140, Robert_Russo@mtf.org

Cost: Member \$495. includes workbook. Group discounts for 3+ are available

Non-Member \$550.

Registration deadline: December 28, 2009

Class is subject to cancelation if the minimum number of students is not registered by the deadline. If the class is canceled, all fees will be refunded.

Explore the relationship of existing and emerging processes and technologies to manufacturing strategy and supply chain-related functions. The course addresses three main topics: aligning resources with the strategic plan, configuring and integrating operating processes to support the strategic plan, and implementing change.

Topics include:

- Competitive Market Issues
- Choices Affecting Facilities, Supply Chain, Information Technology, and Organizational Design
- Configuring and Integrating Internal Processes, Evaluating and Managing Projects.

Employment Opportunities:

Contact Tom Raimondi @ tomraimondi@berryplastics.com



E0656 VP of Supply Chain - Seasoned Supply Chain Professional to head up and oversee the creation, design and implementation of a corporate supply chain Strategy and function. Must be able to oversee the supply chain function at multiple distribution centers.

E0655 Supply Planner - Create and maintain production plans and master schedules to support the Demand plan. Interface closely with 3rd party purchases, Planning teams, Sales leaders, US- Demand, Manufacturing and Logistics groups.



Here a brief sampling of **“WHAT YOU MISSED”** when you **DIDN’T** attend the last PDM on November 4th ~

The Top 8 Pitfalls of Inventory Management

Art Shaffer, CPIM, and current CJER Chapter Director of Education, addressed a very diverse crowd for the evening, regarding the pitfalls of inventory. Regardless of the commodity, inventories have a way of quickly getting out of control.

Art covered the 8 Pitfalls of Inventory Management using slides and interjecting with some actual, real-life anecdotes. Drawing from his 25 years of Supply Chain and Materials Management consulting knowledge, he gave examples; one about the president of a company who went “shopping” in the warehouse with nary a worry about any adjustments or inventory records. Art also spoke about one company’s warehouse with only a single location and the imaginary line down the middle of the warehouse that separated the locations.

8 Pitfalls of Inventory Management

1. Assumption
2. Item Identification
3. Unit of Measure
4. Inventory Locations
5. Transaction Processing
6. Physical Inventory
7. Cycle Counting
8. Software Modifications



He explored the significance of the “unit of measure”, where it can be one measure to an individual and possibly a different measure to someone else. Units of Measure include each, roll, feet, yards, pounds, cases, boxes, packages, pallets, bottles, ounces, kilos, pounds, etc.

Art stressed the importance of “transaction processing” touching upon back flushing, negative inventories, and the timing of the transactions. He revisited some past physical inventory stories with us and reviewed several cycle counting procedures.

When he was wrapping up, Art opened the room to questions, which he expertly addressed.

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Summit Group Consultants, Inc.

Gary W. Pezzuti, Senior Partner

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Fax (973) 875-3248

E-mail: garyp@nac.net

14 years.....



Welcome new members:

Donna Fox, Hexcel Corporation

Christian Huapaya, Micro Stamping

Mark Francione

Central Jersey Chapter Mission Statement

To be the premier provider of supply chain education (including: inventory, materials, production, and operations management) to Central Jersey's industries and individuals.

PO Box 111

Milltown, NJ 08850