

Professional Dinner Meeting - Wednesday, April 4, 2007

**CONSIGNMENT INVENTORY: THE WHOLE
STORY**
by William T. Walker, CFPIM, CIRM, CSCP

PDM Abstract:

Consignment gives ready access to just-in-case, off the balance sheet inventory. When is this appropriate? Why is it beneficial? Who are the parties involved? What are the business risks? How is it implemented? And, how does consignment inventory differ from Vendor Managed Inventory? This presentation tells the whole story of consignment inventory. Some examples from the medical devices and electronics industries where consignment worked well and failed to work are presented.

BIO:

William T. Walker, CFPIM, CIRM, CSCP is a supply chain architect, practitioner, and author. Bill has 35 years experience designing and operating supply chain networks for Hewlett-Packard, Agilent Technologies, Siemens Building Technologies, and StarTrak LLC. Bill was named a "Top 20 Logistics Executive for 2000" by the Logistics Forum. He is the author of *Supply Chain Architecture: A Blueprint for Networking the Flow of Material, Information, and Cash*. Bill developed and instructs the *Supply Chain Architecture Seminar Series*. Bill is a 25 year member of APICS, a past President of the APICS Educational & Research Foundation, and a past APICS Vice President of Education-SIGs. He also holds membership in CSCMP. Bill graduated from Lehigh University with BSEE and MSIE degrees

5:30 – 6:15 Registration and Networking
6:15 – 7:00 Speaker
7:00 – 7:45 Dinner
7:45 – 8:30 Open Discussion

\$35 Members *with* reservation

\$40 Non-Members or with no reservation

Register at: <http://www.apics-cjer.org>

PayPal, Check, or Cash... No Credit Cards

Radisson Hotel Piscataway
21 Kingsbridge Road Piscataway, NJ 08854

For directions / map call 732-980-0400

Add'l Info:

robert_russo@mtf.org or 732-661-3140

Our Chapter is always on the move so the dates and venues will change from month to month. Keep a close eye on the website www.apics-cjer.org to stay current with our meeting plans

CERTIFIED SUPPLY CHAIN PROFESSIONAL

The Certified Supply Chain Professional (CSCP) program is a new industry educational and certification program created to meet the rapidly changing needs of the supply chain management field.

From the manufacturing to the service industry, regardless of whether a company is serving business or consumer markets or is for profit or not-for-profit, the increasingly important role of supply chain management is affecting all organizations. Customers already expect good quality at low prices, and speed of delivery is becoming more important. As a result, effective supply chain management has become essential to successfully compete in today's global marketplace.

The CSCP program takes a broad view of the field, extending beyond internal operations to encompass all the steps throughout the supply chain—from the supplier, through the company, to the end consumer—and provides you with the knowledge to effectively manage the integration of these activities to maximize a company's value chain.

Benefits of the CSCP Program

After earning your CSCP designation, you will

- Learn to boost productivity, collaboration, and innovation
- Discover how to positively affect lead times, inventory, productivity, and bottom-line profitability
- Understand how to manage the integration and coordination of activities to achieve reduced costs and increase efficiencies and customer service
- Gain the knowledge to effectively and efficiently manage worldwide supply chain activities
- Achieve greater confidence and peer and industry recognition

Enjoy the potential for career advancement and increased earnings.

Who should pursue the CSCP education and designation?

The CSCP program is for professionals in operations and supply chain management. This designation is ideal for you if you are

- Interested in more depth of knowledge and understanding in the areas of supplier and customer relations, international trade, the use of information technology to enable the supply chain, and physical logistics.
- A professional who is consulting or teaching supply chain functions
- Working with enterprise resources planning (ERP) systems.

The CSCP program will help you advance your career while giving you the foundation to improve your company's competitive position and profitability.

CSCP Domains

The CSCP body of knowledge is made up of the following four domains

- Supply Chain Management Fundamentals
- Building Competitive Operations, Planning, and Logistics
- Managing Customer and Supplier Relationships
- Information Technology to Enable Supply Chain Management.

For \$1595, students get

- 32 hours of classroom instruction
- the CSCP Learning system which includes 4 modules with over 800 pages of content and progress check questions at the end of each section
- Interactive on-line component which includes
 - a practice test bank of more than 600 questions
 - a pre-test to determine your strengths and weaknesses
 - module specific tests
 - a timed post-test
 - an on-line progress report
 - e-flashcards
 - an on-line glossary

Thomas Raimondi-Director of Employment: traimondi111@aol.com

E0504 Contracts/Services Purchasing Manager Manhattan

Source, negotiate, purchase and manage contracts and service agreements corporate wide to improve purchasing efficiencies and to ensure vendor consistency and cost containment.

E0505 Distribution Team Leader

Manage, coach, mentor & develop the assigned team of Distribution team members, will actively lead the order picking/packing/shipping, receipt, inspection and cleaning processes associated with Loaner kits

E0506 Planner: Responsible for the development and implementation of production, purchase and inventory plans to support marketing and sales requirements.

E0507 Director of Logistics: Lead a 12 person team that manages all national and international logistics issues. Transportation methodologies include rail, road, and barge.

E0508 Industrial or Mechanical Engineer: Experienced in the layout and design of production lines, process operations, and packaging lines

E0509 Logistics Management or Operations Management: Experienced in warehouse design and operations troubleshooting, distribution center design and automation planning, in-plant logistics analysis

E0510 Planner: Works closely with all departments to insure orders are produced and shipped accurately. Maintains Planner Worksheets with current status.

E0511 Director of Finance located in Dallas, TX Responsible for all aspects of financial and cost accounting and reporting for the GI division of Stryker.

E0512 Logistics Technician: Customer service position responsible for communication between our clients, their suppliers and their carriers. Identify the most efficient means of moving freight from the supplier to the client or from the client to their customers.

E0513 Purchasing Agent: Responsible for all aspects of Procurement activities incl API,MRO,Third Party Service Providers, Marketing, etc., create & negotiate supply and service agreements - Pharmaceutical

E0514 ERP Consultants: Help implement manufacturing software. These positions are home based with 80% regional travel.

E0529 Manager of Logistics Planning: Manage and provide leadership for the planning processes at MBI. Ensure all planning data is managed, measured, and kept current in the planning system.

E0533 Manufacturing Engineer: Drive Continuous Improvement activities in a Manufacturing Plant Environment.

E0534 Customer Service Representative: Responsible for serving as the primary liaison between the customer and the Plant.

E0535 Production Planner: Implement production plans that minimize inventory and maximize efficient utilization of labor and production capacity.

E0536 Launch Manager: Accountable for the success of new product launches and inventory objectives related to launches.

E0537 Materials Manager: Manage all aspects of production/material planning, and MRP utilization. Develop KanBan or MRP planning parameters to drive purchase orders. Coordinate delivery of materials to support continuous mfg with minimal inventories.

E0538 Project Manager: 4 years experience in product launches, distribution or fulfillment. MUST KNOW MS PROJECT.

E0539 Demand Planning Manager : 4-5 years consumer products with S&OP and Manugistics experience; **APICS** Certification.

E0540 Supply Chain Analyst: 3+ yrs supply chain experience in hi-volume consumer product. Prefer APICS member.

E0541 Supply Chain Analyst: 4 yrs production planning or supply chain experience. APICS certification.

E0542 Director of Operations: 10+ yrs manufacturing & materials experience in cosmetics or HABA.

E0547 Supply Chain Manager: Solid creative sourcing/supply chain procedures in commodities to Food/Pharma/OTC.

E0548 Senior Buyer/Planner: 3+ years experience in plastics or consumer products. MRP & PC skills.

E0549 Six Sigma Black Belt: Manage Six Sigma process improvement projects for both East and West CRC centers.

Attention APICS Members!!!

If you have lost or know you will be losing your job in the near future, e-mail us a short biography with your contact information (limit 100 words) that APICS can use to help market your skills through the newsletter. Please include your APICS membership number and chapter.

Permanent Placement
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Summit Group Consultants, Inc.

Gary W. Pezzuti, Senior Partner

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13 years.....



Central Jersey Chapter Mission

To be the premier provider of supply chain education (including: inventory, materials, production, and operations management) to Central Jersey's industries and individuals

EVENTS AROUND THE STATE

West Jersey APICS Chapter: Logon on to www.apics-westjersey.org for details.

PTMO APICS Chapter: Logon to www.apics-ptmo.org for details.

North Jersey APICS Chapter:: Logon to www.apicsnonj.org for details.